

Swift TV Ltd (ASX: STV) Investor Presentation



SaaS Platform at Commercial Inflection Point

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Ryan Sofoulis, CFO

May 2026

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Corporate Snapshot

Swift TV (ASX:STV) Key Metrics

Share price – 1 May 2026	0.9 cps
Shares on issue	1,125 million
Market Capitalisation	\$10.1 million
Cash - 31 March 2026	\$1.8 million
Debt - 31 March 2026	\$5.9 million

Major Shareholders

	millions
JP Morgan Nominees Australia Pty Ltd	228.3 (20.3%)
Sofoulis Holdings Pty Ltd	103.1 (9.2%)
Krisami Investments Pty Ltd	42.4 (3.8%)
Mr Brian Francis Mangano	30.5 (2.7%)
Medical Media Investments Pty Ltd	27.6 (2.4%)

12-Month Share Price and Trading Volume



Swift TV: Unlocking Value from Every Room and Every Screen

An enterprise connected TV product transforming in-room screens into high-margin recurring revenue platforms



Swift TV is Launching

Multi-year investment has delivered a new enterprise TV Product

- ✓ Swift TV developed through multi-year R&D investment
- ✓ Enterprise Connected TV platform now complete
- ✓ Deployment across initial Tier-1 customers has commenced
- ✓ Designed for large-scale rapid deployment
- ✓ Built to support multi-sector expansion
- ✓ Designed and ready to scale globally



Why Swift TV Wins

Designed for enterprise accommodation environments

Market-first
innovation -
proprietary

 Google TV
Partnership
& Certification

Certified by



Highly
customisable for
enterprise

Long-standing
premium content
partnerships



The only all-in-
one enterprise
solution

Enables integration
Google
environment

Enables swift
enterprise
overlays

Ability to
deliver curated
experience

Early access, not
available via
Consumer products

Opportunities
leveraging tech
innovation – white
label, licensing

Enables
enterprises to
utilise Google
Android TV

Validates,
protects, while
enabling better
experience

Can be utilised by
multiple industries
without new product
development

Highly attractive
commercial terms –
high margin.
Sublicensing rights.

Strong early demand, validated

Customers secured in pre-order phase

- Tier-1 customers secured (Chevron, Shell, Opal Healthcare)
- 4,300+ units ordered across multiple sectors
- Swift has ordered additional 5,000 units
- Strong inbound demand across aged care, mining, oil & gas and hospitality



Strong existing customer base

Access to customer base for future conversion



We Are Deploying Now

Swift TV now being rolled out across initial customers



Base



- Existing ARR customer base



Product



- Platform complete



Validation



- Tier-1 customers secured



Deployment



- 4,300+ units, rollout underway
- 2,758 installed 7 sites in 7 weeks
- Further 8 by 1 June 2026



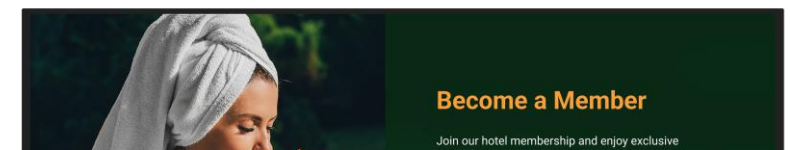
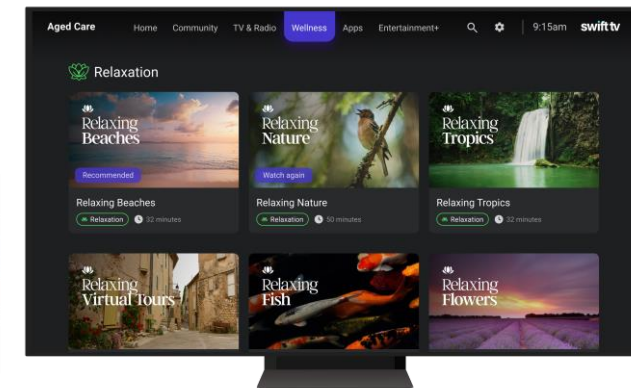
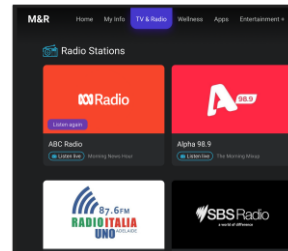
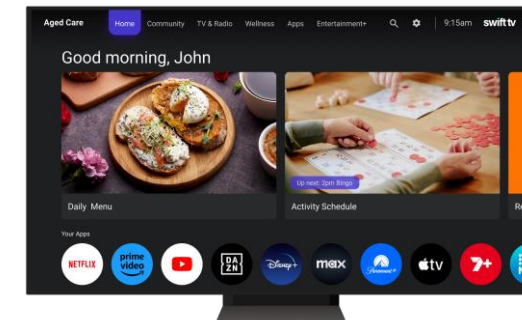
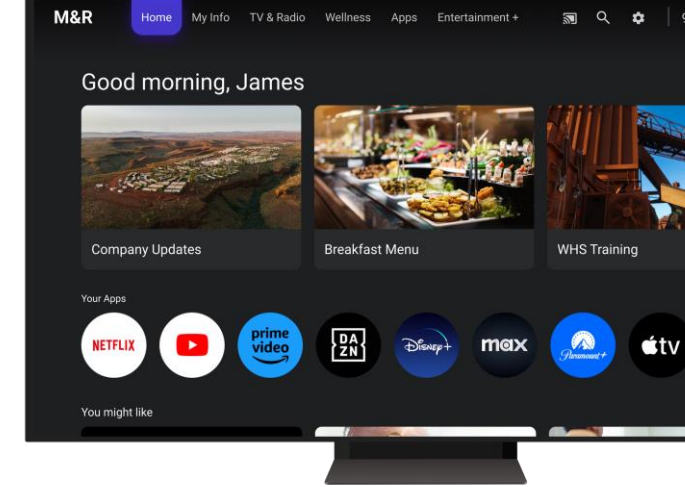
Scale



- New order 5,000 units being shipped.
- Partner-led global expansion

Swift TV is Built to Scale

- ✓ Hardware-enabled SaaS platform
- ✓ Repeatable, standardised deployment
- ✓ Designed for partner-led deployment across markets
- ✓ Integrates within existing infrastructure
- ✓ Recurring revenue aligned to platform delivery
- ✓ Operating leverage as scale increases



Business Model Evolution

From Legacy Business to Scalable SaaS Platform

Old Swift

Project-based revenue

Mining infrastructure

Low margin

Lumpy earnings

Complex deployment

Australia-focused

New Swift TV

Recurring SaaS revenue

Multi-vertical platform

Expanding margins ~75%

Contracted, long-term revenue

Plug and play product

Global opportunity partner-led expansion (capital light expansion)

→ **Swift has completed a multi-year transition, to position the business for high-margin scalable growth across sectors and markets.**

Swift TV Investment Case

- ✓ Proven product with tier-1 validation
- ✓ Transition to high-margin SaaS model
- ✓ Have entered commercial rollout phase
- ✓ New plug and play product reduces time and costs of installation
- ✓ Low-cost deployment model supports rapid rollout and scalable margins
- ✓ Significant operating leverage
- ✓ Clear near-term catalysts
- ✓ Undervalued relative to growth potential



Re-Rate Catalysts



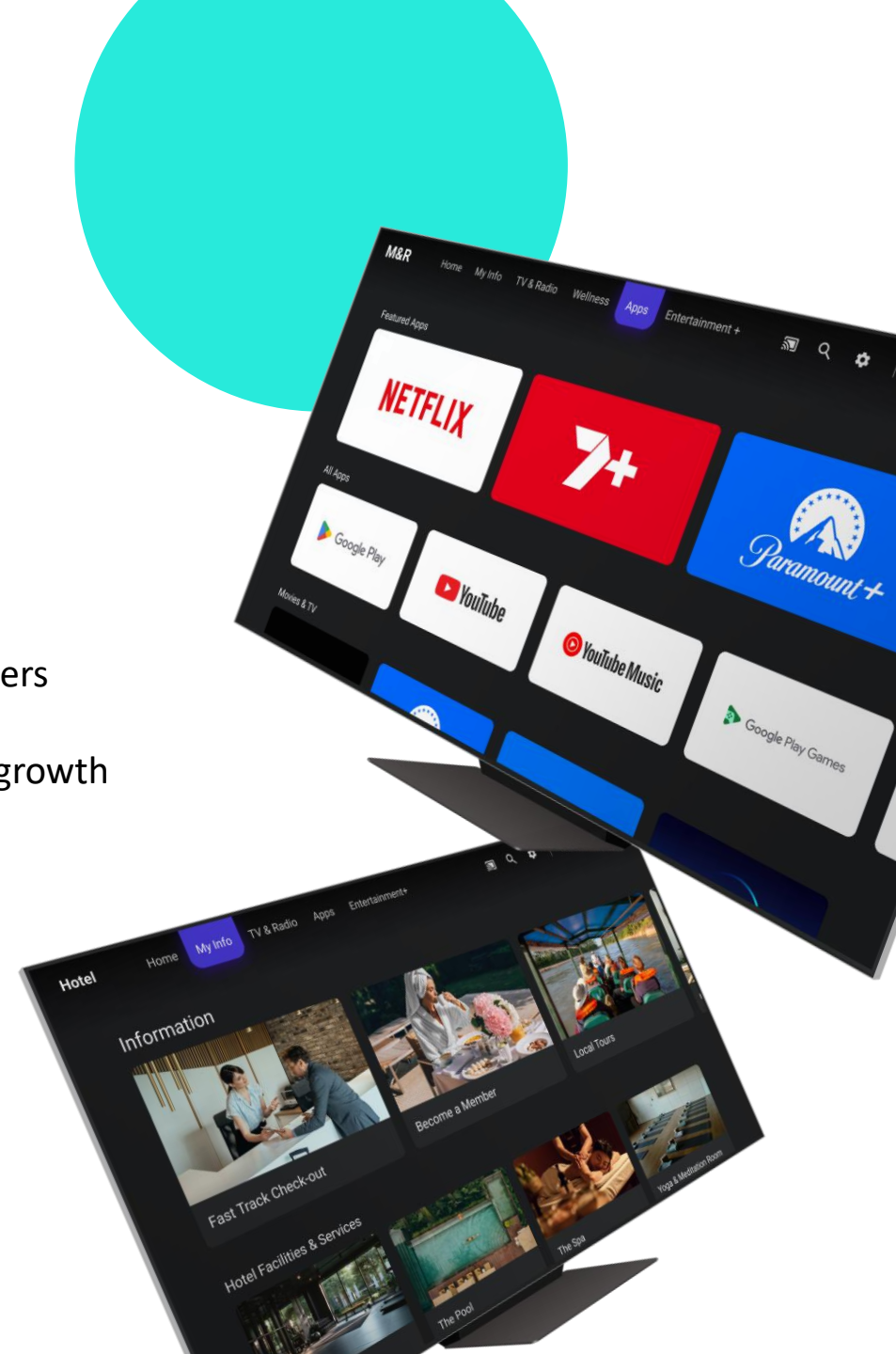
Funding strategy for accelerated growth

Aligning capital structure with commercial scale-up

- Swift TV now in commercial rollout with contracted deployment pipeline
- Strong demand requires inventory to support scaling across multi-site customers
- Transition to recurring SaaS model improving revenue quality and visibility
- Capital structure being optimised, including potential refinancing, to support growth

Capital to support:

- Inventory for deployments
- Customer rollout acceleration
- International expansion



Appendix



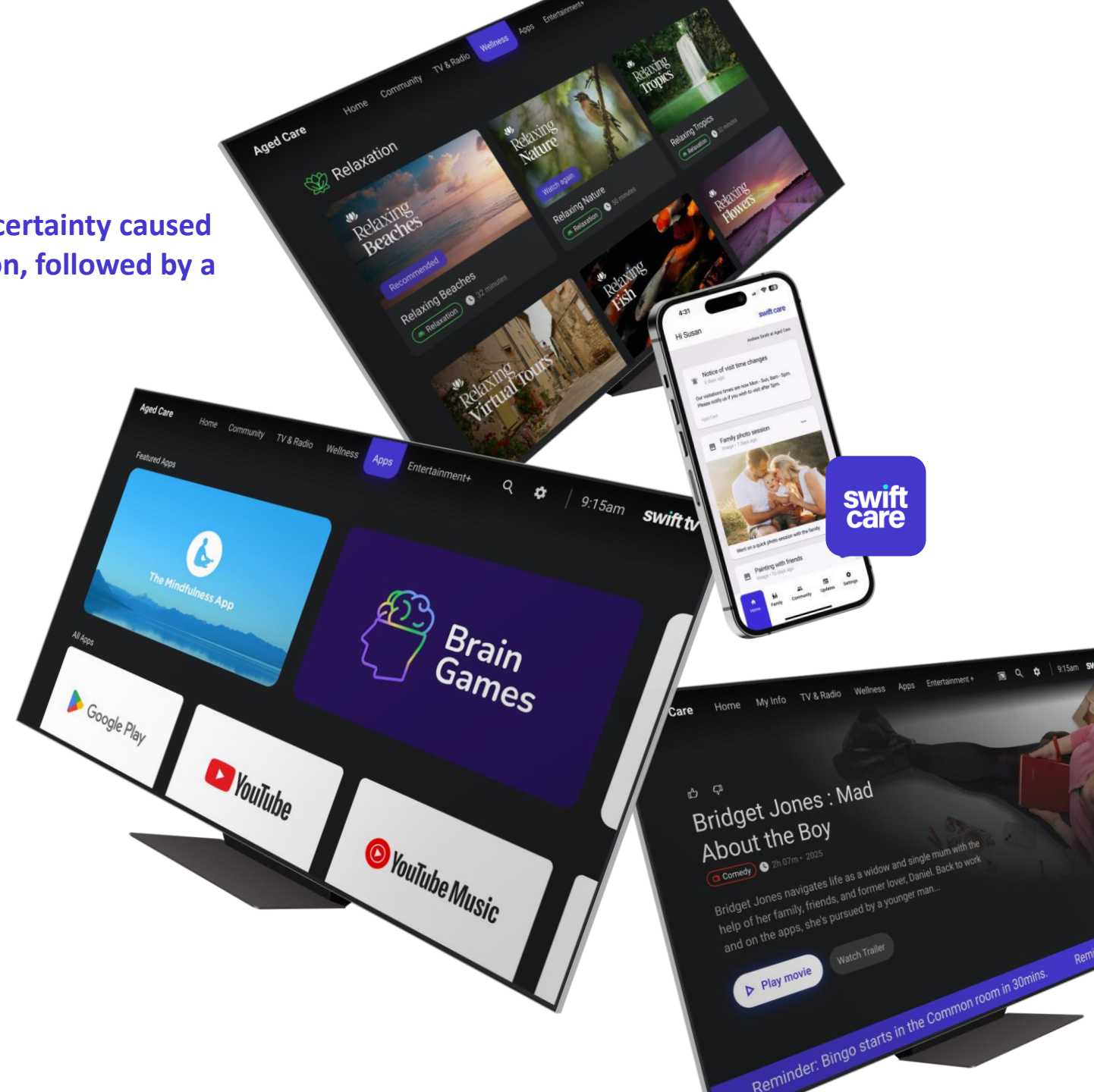
Aged Care

The sector is emerging from an extended period of uncertainty caused by the development and introduction of new legislation, followed by a 12-month delay granted for compliance.

Swift TV delivers

- Higher Everyday Living Fee (HELF) - Ready solution for 1 November 2026 deadline
- All in one solution, designed for Seniors
- Higher value proposition for HELF packages
- Developed specifically for the industry, to support the delivery of the NEW Strengthened Aged Care Quality Standards

▶ Watch our Swift TV Aged Care video



Mining & Resources

Increasing demand for improvements in workforce communication, safety and wellbeing are creating a clear market opportunity for Swift TV's all-in-one solution.

Swift TV delivers

- Direct access to streaming apps via new Swift TV home screen
- The only 'All in One' enterprise product offering the latest technology*
- Robust, reliable hardware - Google certified hardware
- Compact, robust device – very important for Offshore Oil & Gas industry
- Highly customisable interface – content and integrations.
- Full support and service solution for remote mining villages and offshore
- The largest On-demand Movie catalogue for enterprise customers
- Access to Low bandwidth usage, suitable for remote sites
- Packaged product 'plug and play' for easy installation

▶ Watch our Swift TV Mining & Resources video



*Other products in market use discontinued Casting technology.

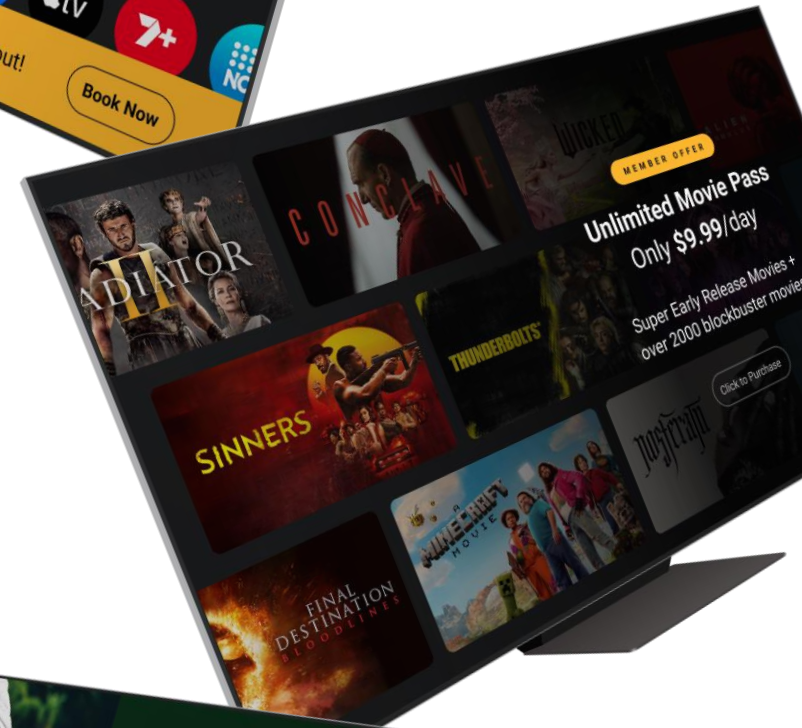
Hotels

Premium hotels are pursuing increased revenue per guest. In-room technology innovation is lagging, leaving a clear opportunity for Swift TV.

Swift TV delivers

- Market Access - Removes previous restrictions to operate in the sector
- Market-first disruption - Innovation presents opportunity to capture market share
- Significant revenue generation opportunities – Movie pass, Hotel facilities & services, local services
- All Streaming apps available through Swift TV home screen
- Packaged, plug and play product for easy and lower cost site conversion

▶ Watch our Swift TV Hotels video



Experienced board and management



Charles Fear
Chairman

Charles Fear is an experienced Non-Executive Director and Chairman of ASX-listed companies, co-founder of Argonaut Limited, with expertise in equity and debt markets, M&A, and resources. He has strong connections with Australian and global institutional investors.



Brad Denison
Non-Executive Director

Brad is an experienced Non-Executive Director and CEO with a focus on business turnarounds and complex projects. He has strong connections in government, mining, aged care, and commercial sectors. Brad is the founding director of Development Solutions Australia, Chairman of Providence Lifestyle Group, and a Non-Executive Director of prefabAUS.



Nick Berry
Non-Executive Director

Nick brings 20+ years of capital markets experience, including roles at ABN AMRO, Nomura and Petra Capital. He is currently a Director at Pure Asset Management, one of Swift's largest shareholders. His expertise in small-cap growth and capital sourcing supports Swift's strategy across high-potential sectors.



Brian Mangano
Managing Director

Brian has over 33 years of executive experience with ASX-listed companies in engineering, technology, and investment. Qualified as a Chartered Accountant in 1990, he joined Swift as CFO/Finance Director in 2021 and became CEO/MD soon after. He previously served as CFO of Veris Group and as MD of ASX listed AirBoss and Australian Growth.



Ryan Sofoulis
Chief Financial Officer

Ryan has been the CFO of Swift TV for the last 5 years and has been involved with Swift since its inception in 2009 by the Sofoulis Family. Ryan has previously overseen the establishment of an international structure spanning the USA, UK, Ireland and Australia for various family-owned private businesses.



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